



**redhat.**

# Red Hat Storage Day Stockholm

October 2018

# AGENDA

Welcome and Red Hat Intro	13:00
Red Hat Storage and Hyperconvergence - what is the connection?	13:10
Red Hat Hyperconverged Infrastructure for Virtualization	13:30
Break	14:00
Red Hat Openshift and Containerised Storage	14:30
Putting it all together - Cloudforms	15.00
Automation in a Hyperconverged world - Ansible	15.30
Q&A	16:00
Beers and Wraps	16:30

# AGENDA

<b>Welcome and Red Hat Intro</b>	<b>13:00</b>
Red Hat Storage and Hyperconvergence - what is the connection?	13:10
Red Hat Hyperconverged Infrastructure for Virtualization	13:30
Break	14:00
Red Hat Openshift and Containerised Storage	14:30
Putting it all together - Cloudforms	15.00
Automation in a Hyperconverged world - Ansible	15.30
Q&A	16:00
Beers and Wraps	16:30



# Who are Red Hat?

Andreas Bergqvist  
2018

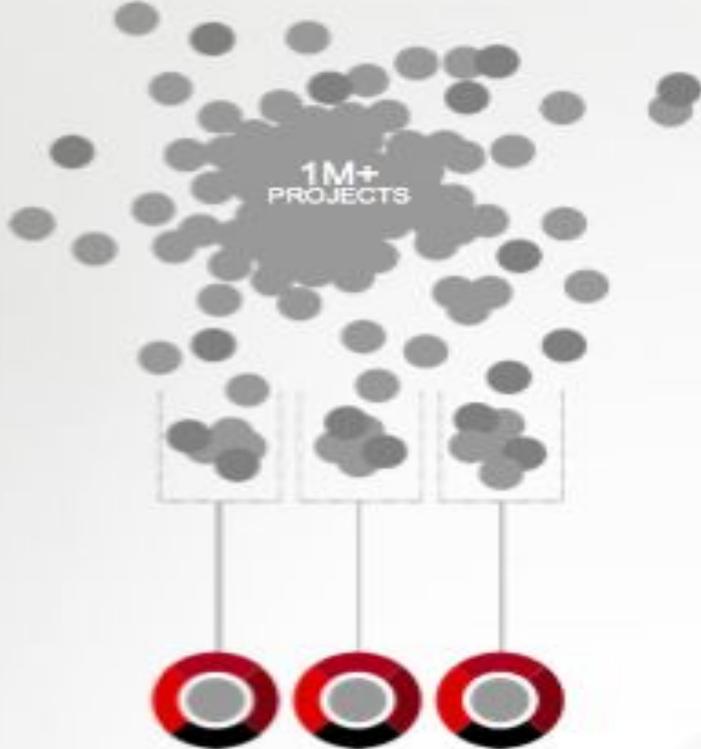
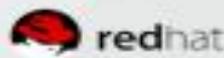
# OUR BUSINESS

Red Hat is an *enterprise-class software company*  
with an open source development model

# COMMUNITY PROJECTS > ENTERPRISE PRODUCTS



# RED HAT PRODUCT PROCESS



## PARTICIPATE

(upstream projects)

We participate in and create community-powered upstream projects.



## INTEGRATE

(community platforms)

We integrate upstream projects, fostering open community platforms.



## STABILIZE

(supported products, platforms, and solutions)

We commercialize these platforms together with a rich ecosystem of services and certifications.

We enable software and hardware partners, customers, and academia to participate at every stage of development.

AMD

IBM

FUJITSU

SAP

intel

ca

bmc software

hp

TIBCO

CISCO

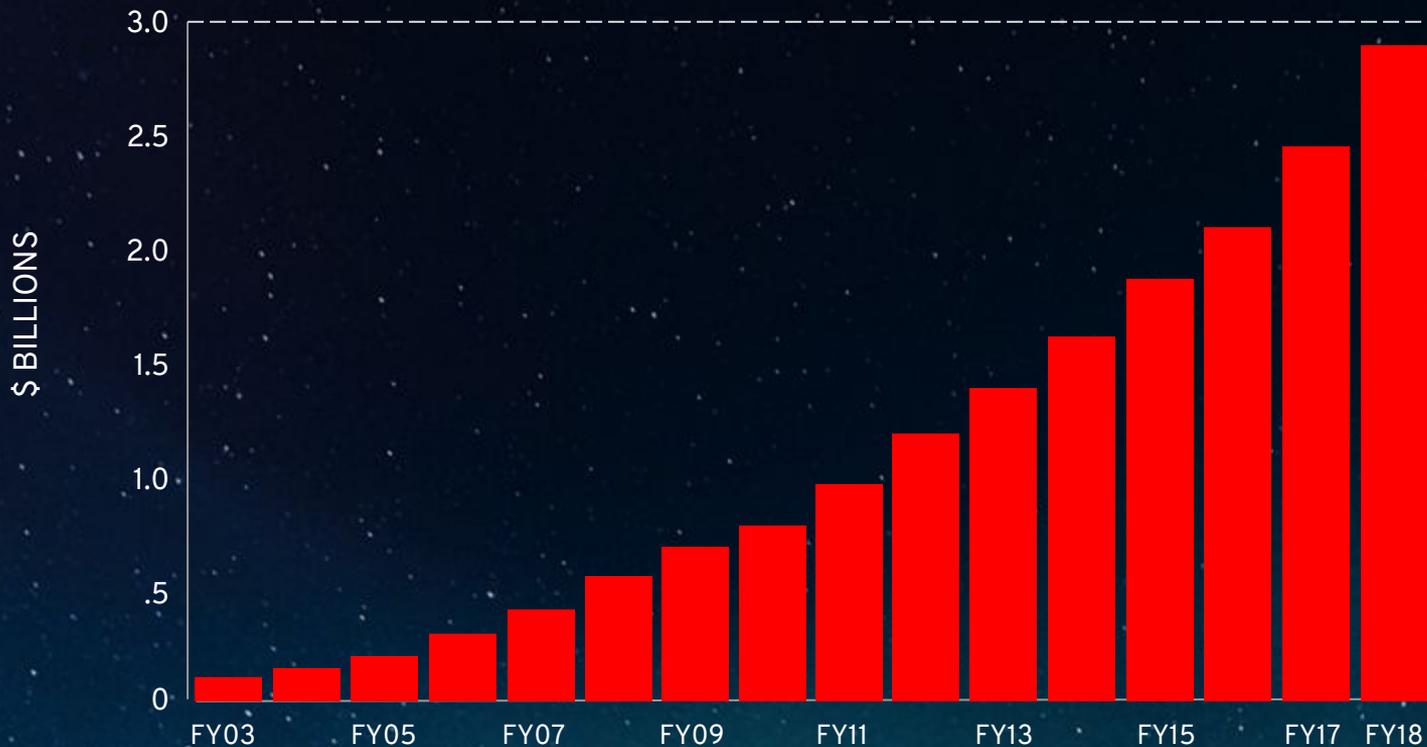
HITACHI

The combination of Red Hat Enterprise Virtualization and the Cisco UCS platform allows us to provide financial service providers with a highly available, scalable, and secure SAP environment in the cloud. —MARIO BRUGNERA, head of SAP Competence Center, FI-TS

finanz informatik  
technologie service

# THE MODEL WORKS

FY2003 – FY2018



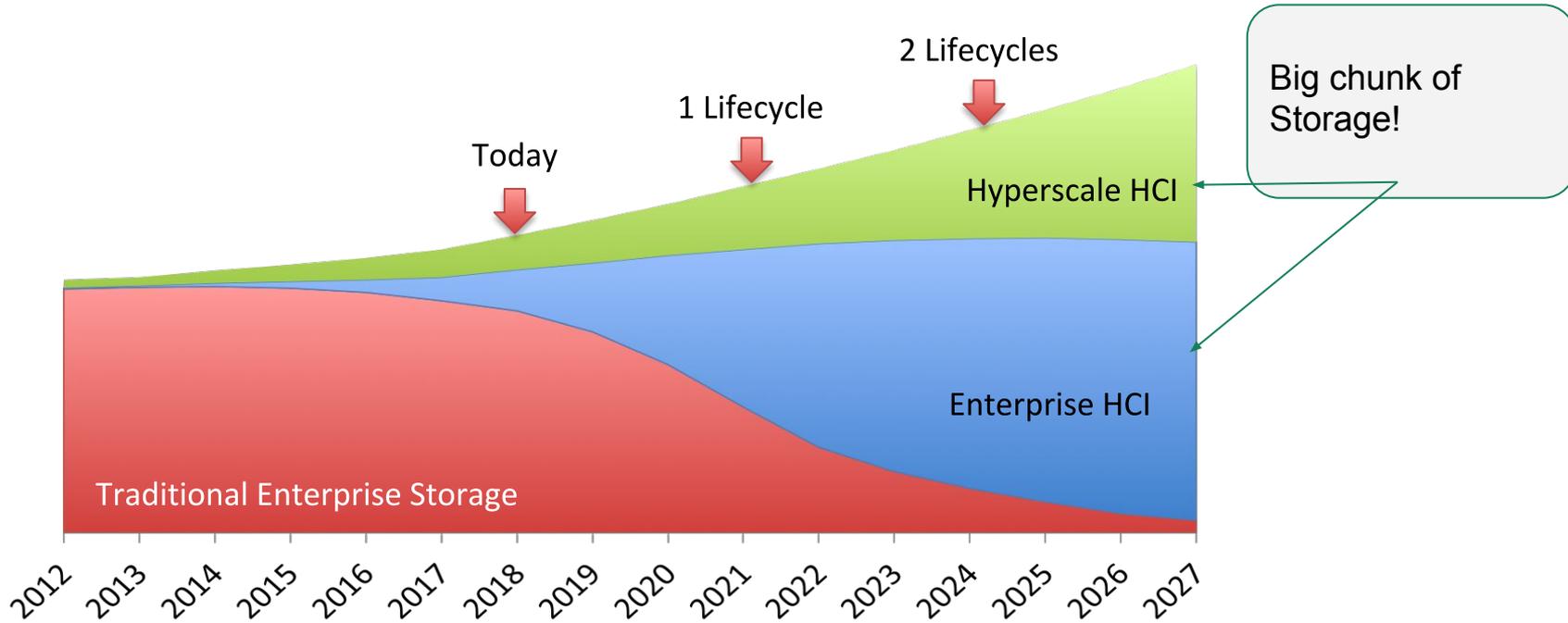
# The future is hybrid and multicloud



# AGENDA

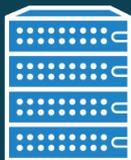
Welcome and Red Hat Intro	13:00
<b>Red Hat Storage and Hyperconvergence - what is the connection?</b>	<b>13:10</b>
Red Hat Hyperconverged Infrastructure for Virtualization	13:30
Break	14:10
Red Hat Openshift and Containerised Storage	14:30
Putting it all together - Cloudforms	15.00
Automation in a Hyperconverged world - Ansible	15.30
Q&A	16:00
Beers and Wraps	16:30

# HYPERCONVERGENCE IS IMMINENT



Source: [Wikibon 2015](#)

# FEEDBACK FROM IT DECISION MAKERS



**35%** satisfied with vendor experience;  
**34%** satisfied with solution flexibility



**82%** believe investing in storage without considering quality of consulting services and global support is short-sighted



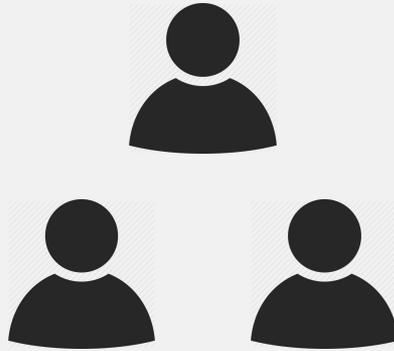
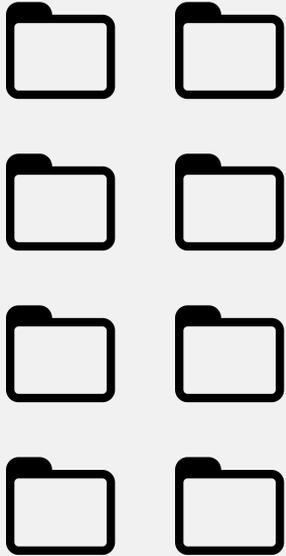
**95%** believe more agile storage solution could benefit organization



**70%** admit that their organization's current storage can't cope with emerging workloads



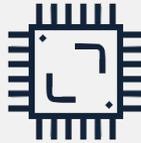
# THE PROBLEM: TOO MUCH, TOO FEW, TOO FAST



# SILOED INFRASTRUCTURE INEFFICIENT



Virtualization



Compute



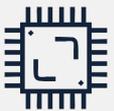
Storage



# THE NEED: HYPERCONVERGED INFRASTRUCTURE



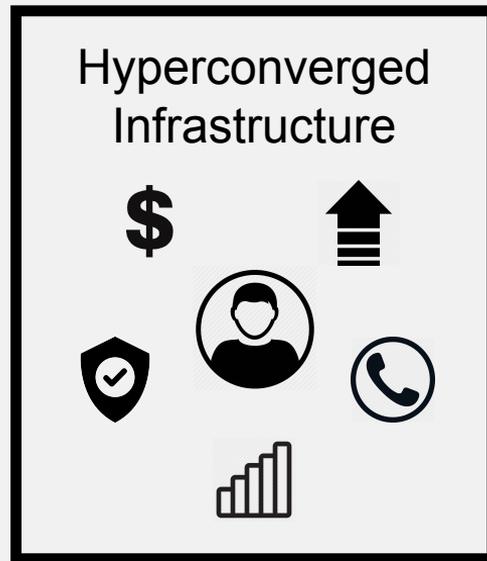
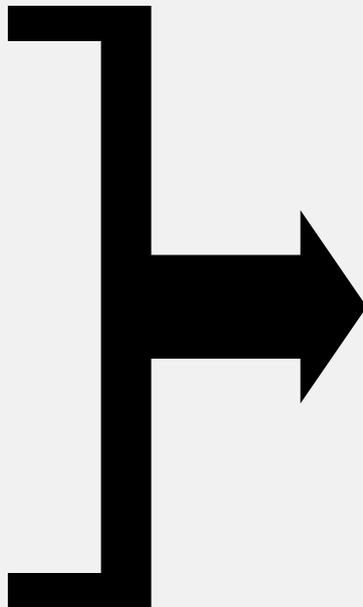
Virtualization



Compute



Storage



# BENEFITS OF HCI VS. ROLL YOUR OWN

80%

Time to value savings

*Time to production decreases from  
1 year to ~10 Weeks*

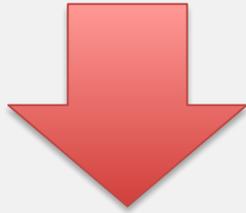
57%

OpEx Savings

*Each admin can manage 2.33x  
the infrastructure*

Source: [Wikibon 2018](#)

# TECTONIC SHIFT IN INFRASTRUCTURE



- Declining siloed infrastructure
  - Declined 16.7% in 2017<sup>1</sup>
  - Expected to half 2020-2021<sup>2</sup>



- Growing hyperconverged infrastructure
  - 76% YoY, \$10B to \$28B by 2022<sup>3,4</sup>

# Summary

Red Hats goal is to support your journey to the Hybrid cloud via Open Source products = Freedom of choice, lower costs

HCI is for many a first step by providing lower costs by standardisation, consolidate management and is a fundament for automation.

We want to hold your hand all the way!

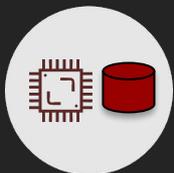
# AGENDA

Welcome and Red Hat Intro	13:00
Red Hat Storage and Hyperconvergence - what is the connection?	13:10
<b>Red Hat Hyperconverged Infrastructure for Virtualization</b>	<b>13:30</b>
Break	14:00
Red Hat Openshift and Containerised Storage	14:30
Putting it all together - Cloudforms	15.00
Automation in a Hyperconverged world - Ansible	15.30
Q&A	16:00
Beers and Wraps	16:30



# RED HAT HYPERCONVERGED INFRASTRUCTURE FOR VIRTUALIZATION

# RHHI FOR VIRTUALIZATION - *THE BASICS*



Open HCI



Subscription  
model



Simplified  
management



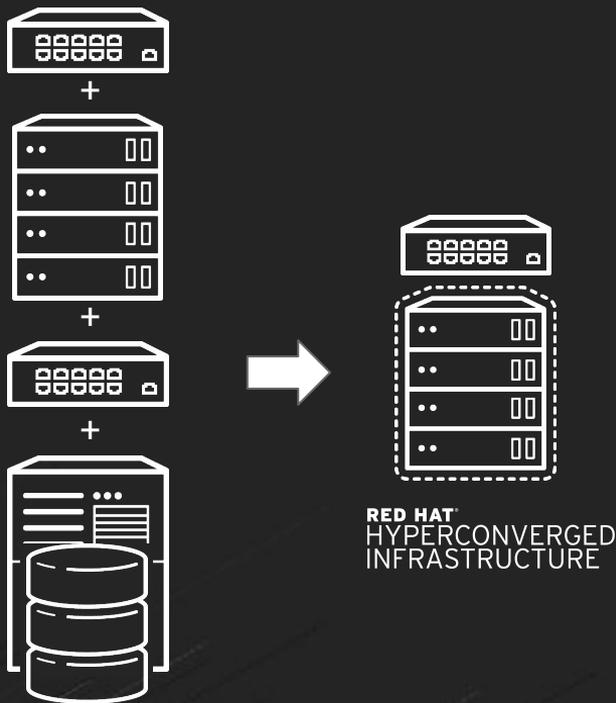
Security &  
automation



redhat.

RED HAT<sup>®</sup>  
HYPERCONVERGED  
INFRASTRUCTURE

# INFRASTRUCTURE CONSOLIDATION & OPERATIONAL EFFICIENCY



Traditional Architecture

- Single budget for compute & storage
- One team to managing infrastructure
- Simplified planning & procurement
- Streamlined deployment & management
- Single support stack for compute and storage

# ADVANTAGES OF SUBSCRIPTION MODEL

	RHHI	HCI appliance	Proprietary SW HCI
SW portability (across HW or cloud)	✓	✗	✓
No feature degradation at expiration	✓	✓	✗
All-inclusive license/subscription	✓	✗	✗
No HW or SW lock-In	✓	✗	✗

✓ Ability/Common

✗ No Ability/Uncommon

# SIGNIFICANT COST SAVINGS

## Medium-sized environment

- 9 nodes, production support
- 3 years, 25% discount
- Must support encryption

## VMware & vSAN ([Source](#)/[Source](#)/[Source](#))

- Cost - \$110,337

## RHHI4V - \$40,500

- VMware 172% more expensive

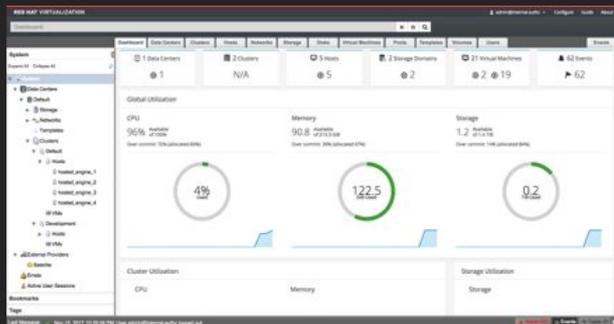
Open HCI = Lower dev costs

→ Customer savings

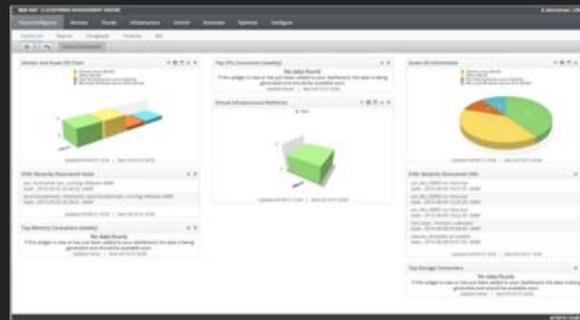


# SIMPLIFIED ADMINISTRATION

## RED HAT VIRTUALIZATION MANAGER



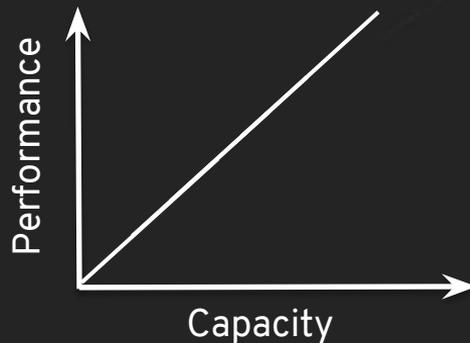
## RED HAT CLOUDFORMS (optional)



# SIMPLIFIED GROWTH

- Easily add nodes
  - Linear scale-out of compute and storage
- Mix and match nodes
  - Among HW vendors
  - Across media types
- Remove nodes
- Online w/out downtime

## Scale-out architecture



# SIMPLIFIED MIGRATIONS

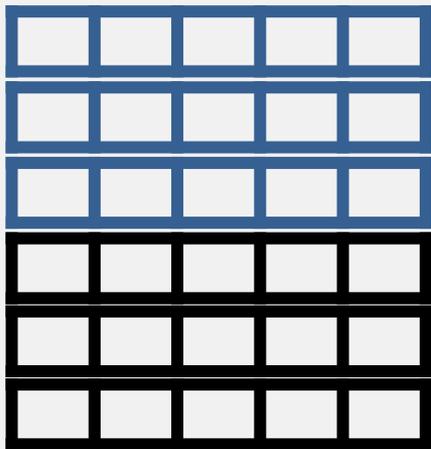
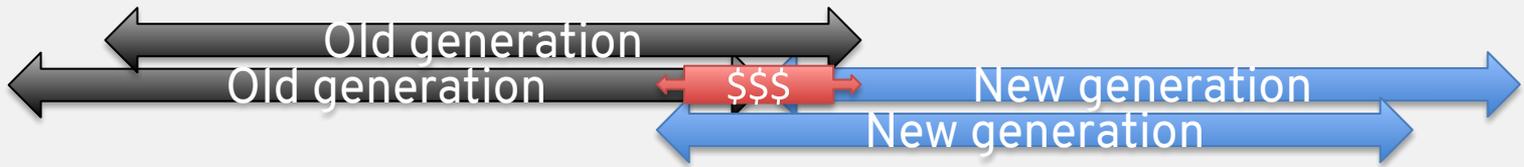


data migrations at 31% of 4-year storage array and support cost

- Buy new arrays early
- Migrate - SW, labor, downtime
- Keep old array for failback



# SIMPLIFIED MIGRATIONS



- Per Wikibon, data migrations at 31% of 4-year storage array and support cost<sup>1</sup>

For \$300K array, \$216K support -> migration \$163K

Buying new array early (5 months)	\$54k
Migrating data: software, labor, downtime etc.	\$77k
Retaining old array as fail back (3 months)	\$32k

# SIMPLIFIED UPGRADES

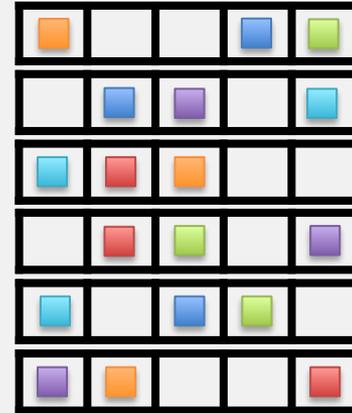
- Upgrades
  - Node by node
  - For entire stack
  - No SPOF during upgrade
  - Non-disruptive



# SHARED-NOTHING HIGH AVAILABILITY

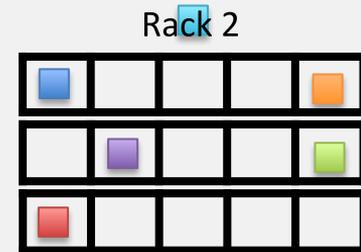
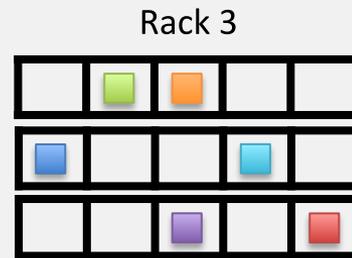
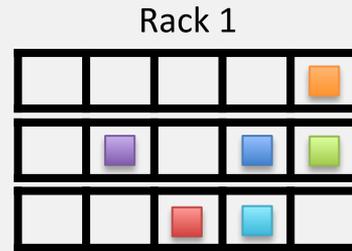
- Resiliency against multiple:
  - Drive failures
  - Network failures
  - Node failures
    - Easier recoveries
- For full stack

Shared-nothing HA



# RACK AWARENESS

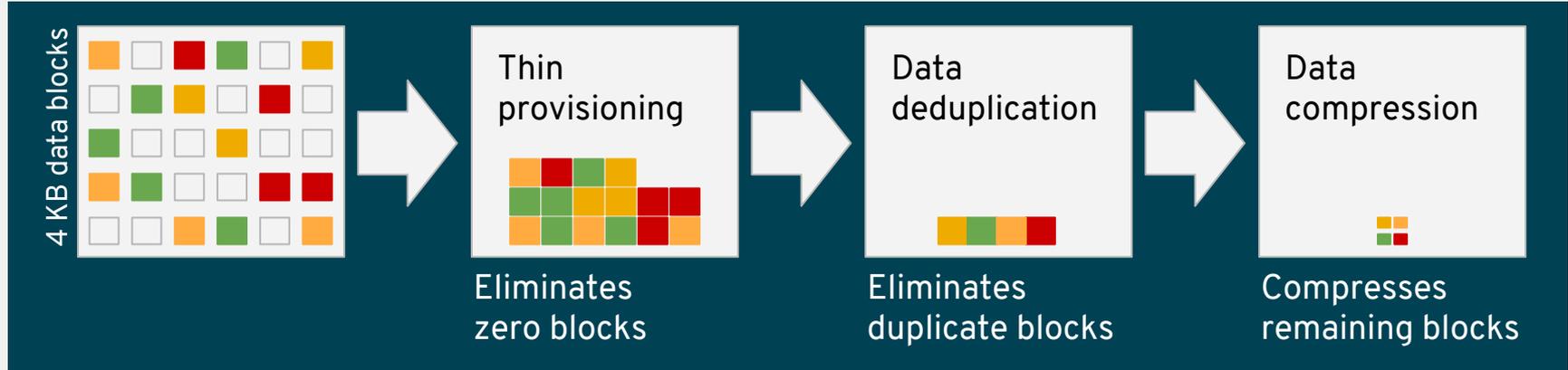
- Highest level of redundancy
- Setup of failure domains
  - Nearby site or rack
  - Easier recoveries
- Remote replication
- Snapshots



# WHAT'S NEW IN VERSION 2

# STORAGE EFFICIENCIES THROUGH THE OS

## COMPRESSION WITH PERMABIT VDO AND INTEGRATED MANAGEMENT



# FAILOVER AND FAILBACK D/R BETWEEN SITES



# SINGLE NODE CONFIGS

SITE A



RED HAT  
HYPERCONVERGED  
INFRASTRUCTURE

SITE B



RED HAT  
HYPERCONVERGED  
INFRASTRUCTURE

# VALIDATED HARDWARE CONFIGS

- *Base, Performance, and Capacity* configurations
- Built atop trust Red Hat hardware compatibility list
- Accompanying sizing tool for custom settings
- Minimizes guesswork for many workload profiles
- Further simplifies RHHI4V deployment
- Launched with set of HPE DL configs

# RED HAT INFRASTRUCTURE MIGRATION

PROVEN METHODOLOGY TO OPTIMIZE IT USING RHHI FOR VIRTUALIZATION



## Planning and platform setup

- Define approach and architecture
- Operationalize alternative platform
- Identify and characterize VMs for migration



## Migration tooling and approach

- Develop comprehensive tooling and approach for migrating workloads with key stakeholders to ensure success



## Migration execution

- Validate and refine migration approach
- Pilot migration of representative set of workloads
- Set stage to migrate thousands of workloads with strategic approach and proven tools

# SUMMARY

# RHHI BENEFITS WHEN MODERNIZING

- Software-defined infrastructure with minimum HW footprint
- Standardized infrastructure for scaling out across different small sites
- Modern infrastructure for traditional workload with HA/DR requirements
- Avoids proprietary technology and reduce overall project cost
- Full control over stack vs. specifying 10s of pages with pre-reqs before
- Ideal starting point for “slow infrastructure modernization project”
  - Bare metal to virtualization migration for consolidation
  - Not yet started with containers or microservices
  - Standardization on open source and single technology stack

# AGENDA

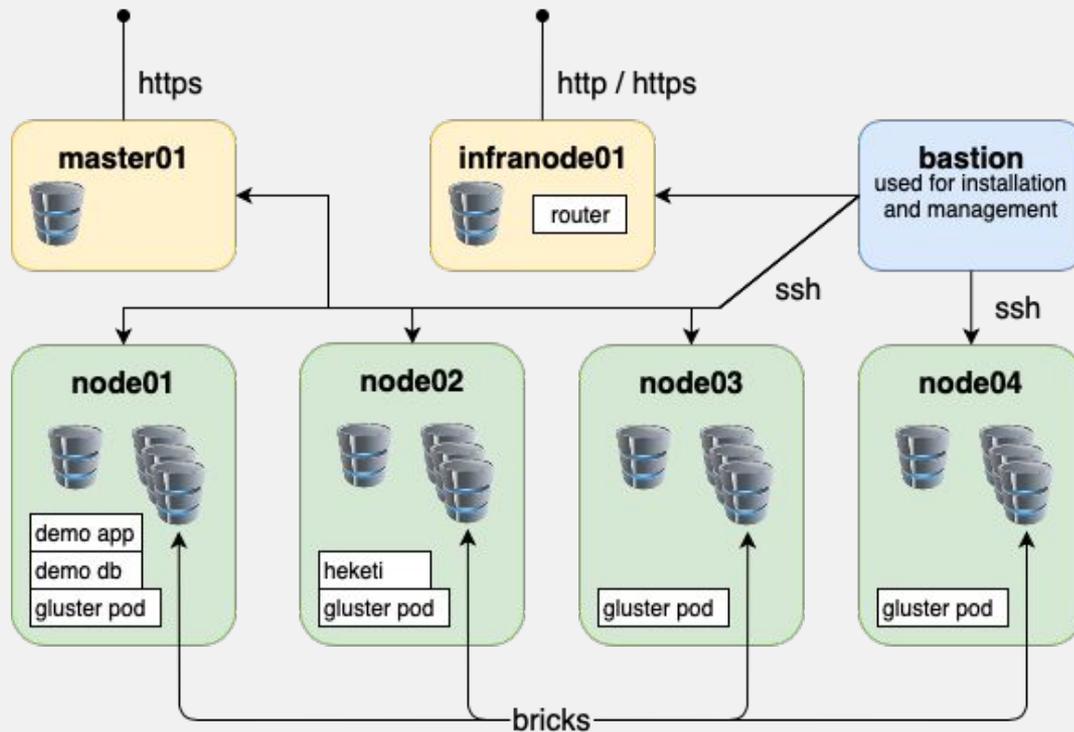
Welcome and Red Hat Intro	13:00
Red Hat Storage and Hyperconvergence - what is the connection?	13:10
Red Hat Hyperconverged Infrastructure for Virtualization	13:30
Break	14:00
<b>Red Hat Openshift and Containerised Storage</b>	<b>14:30</b>
Putting it all together - Cloudforms	15.00
Automation in a Hyperconverged world - Ansible	15.30
Q&A	16:00
Beers and Wraps	16:30

# RED HAT OPENSIFT WITH PERSISTENT STORAGE AS A SERVICE

# Use case walk thru

1. For Devs
  - a. Developer needs storage to develop, test and run theirs
  - b. ...and usually no one has a clue how much storage you need.....more data coming in that was planned
  - c. Snapshot your data and use it in testing etc.
2. For Ops
  - a. All storage backends are the same and different kind of storage has different use cases
  - b. Storage is not “until death do us part”, you must be able to change storage backend
  - c. Failure, Failure, Failure....you must be able to tolerate failures

# Demo env



**Not all container based  
applications are created  
equal.**

**Sometimes you just don't  
know what you need or your  
new app is just too popular**

**Even Gluster is really  
resilient you might want to  
save your data for later use.**

**It would be really nice if you  
could change storage  
backend without users  
knowing anything about it?**

**Developers are hard to please. Some need resilience, some speed, some red storage or maybe ecologically produced.**



**Sometimes things just fail.**

#4ops

<http://bit.ly/2NMI5L7>

# AGENDA

Welcome and Red Hat Intro	13:00
Red Hat Storage and Hyperconvergence - what is the connection?	13:10
Red Hat Hyperconverged Infrastructure for Virtualization	13:30
Break	14:00
Red Hat Openshift and Containerised Storage	14:30
<b>Putting it all together - Cloudforms</b>	<b>15:00</b>
Automation in a Hyperconverged world - Ansible	15:30
Q&A	16:00
Beers and Wraps	16:30

**AUTOMATE**  
**~~REPEAT~~ IT**

# MANAGEMENT & AUTOMATION PORTFOLIO

## RED HAT® SATELLITE

Content Delivery  
Provisioning  
Configuration Management  
Remote Execution  
Patching  
Entitlement

## RED HAT® INSIGHTS

Predictive IT Analytics  
Risk Assessment  
Automated Remediation



## RED HAT® ANSIBLE® Tower

Orchestration  
Configuration Management  
Remote Execution  
Application Deployment  
Provisioning  
Continuous Deliver  
Security and Compliance

## RED HAT® CLOUDFORMS®

Self service catalogue  
Approval process  
Quota  
Compliance  
Chargeback  
Reporting  
Optimize



## RED HAT® ANSIBLE® Automation

MODULE

```
- name: "[Play 3] Install and configure gluster"
hosts: gluster_hosts
become: yes
vars:
  repos:
    - rhel-7-server-rpms
    - rh-gluster-3-for-rhel-7-server-rpms
    - rh-gluster-3-nfs-for-rhel-7-server-rpms
    - rhel-ha-for-rhel-7-server-rpms

- name: Enable all needed repositories
  rhsm_repository:
    name: "{{ item }}"
    state: enabled
    with_items: "{{ repos }}"

- name: Install Red Hat Gluster Storage
  package:
    name: redhat-storage-server
    state: present

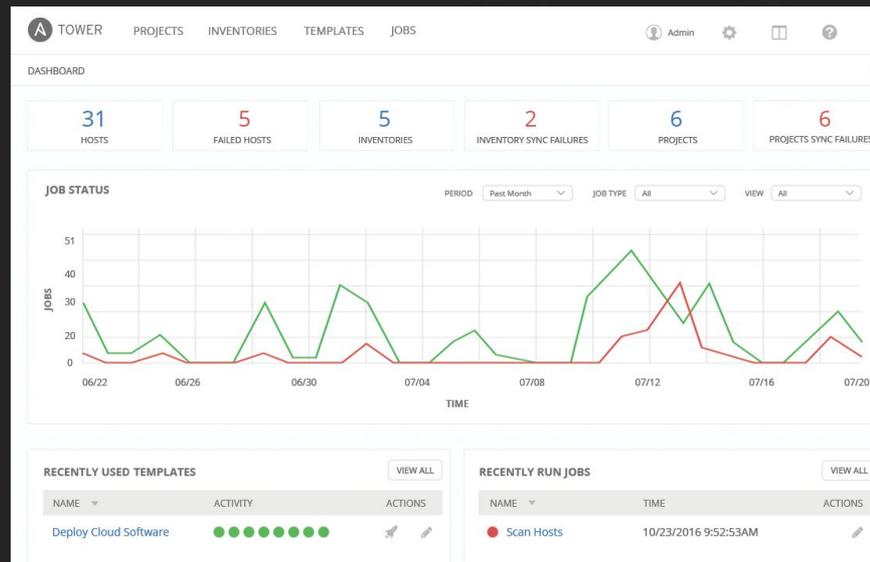
- name: Start service glusterd, if not started
  service:
    name: glusterd
    state: started
    enabled: yes
```

← ANSIBLE PLAYBOOK

# WHAT IS ANSIBLE AUTOMATION ?

Ansible is an open source community project sponsored by Red Hat. It's a **simple automation language** that can perfectly describe IT application environments in **Ansible Playbooks**.

**Ansible Tower** is an **enterprise framework** for controlling, securing and managing your Ansible automation with a **UI and RESTful API**.



v1 - Set config file to use on boot

1. Write multiple configuration files
  - For each environment/region
2. Inspect metadata on boot and use the matching config file



v1 - Set config file to use on boot

1. Write multiple configuration files
  - For each environment/region
2. Inspect metadata on boot and use the matching config file

**31,000+**  
Stars on GitHub

**1900+**  
Ansible modules

**500,000+**  
Downloads a month

## WHY ANSIBLE ?



### SIMPLE

Human readable automation  
No special coding skills needed  
Tasks executed in order  
Usable by every team  
**Get productive quickly**



### POWERFUL

App deployment  
Configuration management  
Workflow orchestration  
Network automation  
**Orchestrate the app lifecycle**



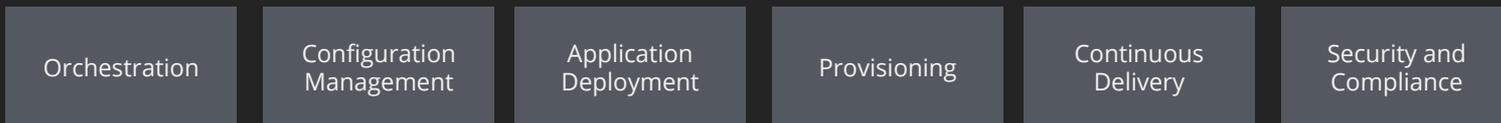
### AGENTLESS

Agentless architecture  
Uses OpenSSH & WinRM  
No agents to exploit or update  
Get started immediately  
**More efficient & more secure**

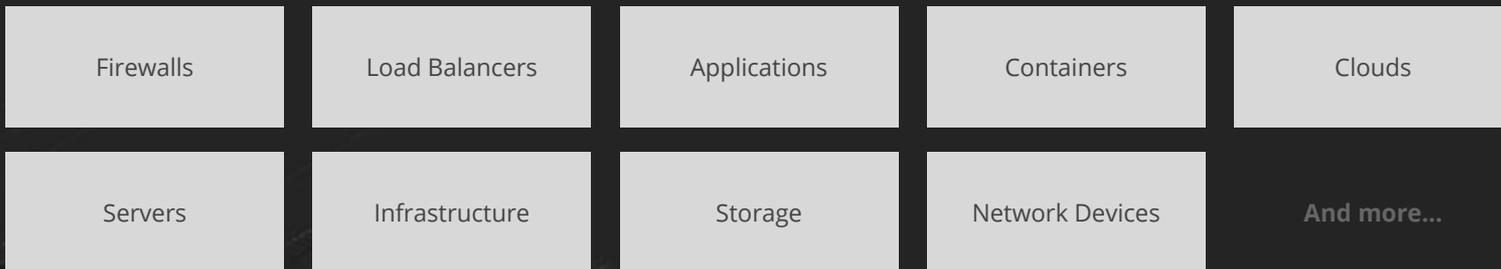
# WHAT CAN I DO WITH ANSIBLE ?

Automate the deployment and management of your entire IT footprint.

## Do this...



## On these...



# WHAT CAN I DO WITH ANSIBLE, EXAMPLE 1

## FULLY AUTOMATED RHHI INSTALLATION:

1. Get IP addresses from IPAM
2. Add record to DNS
3. Configure FW
4. Provisioning the hypervisors using Satellite 6
5. Setup gluster
6. Setup self hosted RHV Manager
7. complete RHV setup (data centers, clusters, hosts, networks...)
8. install and configure a CloudForms VM appliance on your RHV!

## WHAT CAN I DO WITH ANSIBLE, EXAMPLE 2

### ROLLING UPGRADE OF RHV CLUSTER:

1. Live migrate all vms
2. Put hypervisor into maintenance mode
3. Install latest updates
4. Activate hypervisor
5. Repeat steps 1 -4 on all hypervisors in the cluster (one at a time)

# WHAT CAN I DO WITH ANSIBLE, EXAMPLE 3

## DEMO TIME

# DEMO

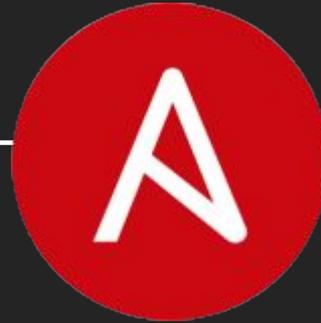
## Day 1 - Deployment & Service owners

- Self service catalogue
- Approval process
- Compliance
- Chargeback

## Day 2 operations

- RBAC
- Automation service catalogue
- Collaboration
- Secure credential delegation
- Central logging

**RED HAT**  
CLOUDFORMS<sup>®</sup>



**RED HAT**  
ANSIBLE<sup>®</sup>  
Tower



**Peter intro slide**

What is Cloudforms?

# AGENDA

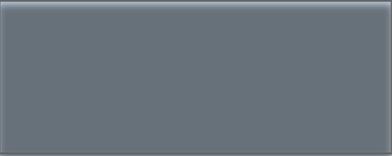
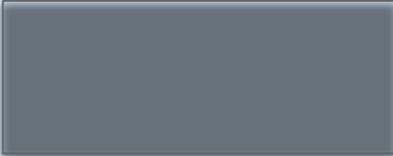
Welcome and Red Hat Intro	13:00
Red Hat Storage and Hyperconvergence - what is the connection?	13:10
Red Hat Hyperconverged Infrastructure for Virtualization	13:30
Break	14:00
Red Hat Openshift and Containerised Storage	14:30
Putting it all together - Cloudforms	15.00
<b>Automation in a Hyperconverged world - Ansible</b>	<b>15.30</b>
Q&A	16:00
Beers and Wraps	16:30



**Peter intro slide**

What is Ansible?

# RED HAT HYPERCONVERGED INFRASTRUCTURE PORTFOLIO

	 3 nodes minimum <i>for Virtualization</i>	 6 nodes minimum <i>for Cloud</i>
Technology	<ul style="list-style-type: none"><li>• Red Hat Virtualization</li><li>• Red Hat Gluster Storage</li></ul>	<ul style="list-style-type: none"><li>• Red Hat OpenStack Platform</li><li>• Red Hat Ceph Storage</li></ul>
Target Use Cases	DevTest Lines of business & departmental Remote Facilities / ROBO IoT Edge Small datacenter deployments	NFVi Mobile edge Private Cloud
Workloads	Mode 1 applications	Mode 2 applications, VNFs

# SOCIAL MEDIA OPTIONS

BLOG	<a href="http://redhatstorage.redhat.com">redhatstorage.redhat.com</a>
TWITTER	<a href="http://www.twitter.com/redhatstorage">www.twitter.com/redhatstorage</a>
FACEBOOK	<a href="http://www.facebook.com/RedHatStorage">www.facebook.com/RedHatStorage</a>
YOUTUBE	<a href="http://www.youtube.com/user/redhatstorage">www.youtube.com/user/redhatstorage</a>
SLIDESHARE	<a href="http://www.slideshare.net/Red_Hat_Storage">www.slideshare.net/Red_Hat_Storage</a>
WEB	<a href="http://www.redhat.com/storage">www.redhat.com/storage</a>



# WHERE TO GO TO ENGAGE

- Red Hat Subscriptions: <https://access.redhat.com/subscription-value>
  - *Evaluation, Pre-production, and Production* contracts available through Red Hat sales
- Red Hat Consulting: <http://www.redhat.com/en/services/consulting/storage>
- Red Hat Storage training: <https://www.redhat.com/en/services/training>
- Red Hat Gluster Storage test-drive: <http://red.ht/glustertestdrive>

**THANK YOU**